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INDIAN SCHOOL MUSCAT FIRST PERIODIC ASSESSMENT

BUSINESS STUDIES

CLASS: XII

Sub. Code: 054

Time Allotted: 50 mts

09.04.2019

Max. Marks: 20

GENERAL INSTRUCTIONS:

- a) All questions are compulsory.
- b) Marks are indicated against each question.
- c) Answers to questions carrying 1 mark may be one word to one sentence.
- d) Answers to questions carrying 3 marks may be from 50 to 75 words.
- e) Answers to questions carrying 4-5 marks may be 150 words.
- f) Answers to questions carrying 6 marks may be in 200 words.

1. "Successful organizations do not achieve their goals by chance but by following a deliberate process". Identify the process highlighted here. 1
2. What is meant by 'mental revolution' according to Taylor? 1
3. Manan was working as a First Line Manager. At which level of Management was he working? State any two functions performed at that level. 3

OR

Is Management an exact science? Justify your answer with appropriate explanation.

4. Discuss four points that summarise the nature of Principles of Management. 4

OR

Explain briefly the following techniques of Scientific Management.

- (a) Standardisation and Simplification of Work
 - (b) Method Study
 - (c) Motion Study
 - (d) Fatigue Study
5. The principles of Taylor and Fayol are mutually complementary. One believed that management should share the gains with the workers while the other suggested that employees' compensation should depend on the earning capacity of the company and should give them a reasonable standard of living. 5
 One believed that management should not close its ears to constructive suggestions made by the employees while the other suggested that a good company should have an employee suggestion system whereby suggestions which result in substantial time or cost reduction should be rewarded.
 Identify and explain two principles each of Taylor and Fayol referred to in the above paragraphs.

6. The CEO of ABC Ltd. had a firm belief in teamwork where the members of the company should work towards fulfilling the common organizational goals. He gave more emphasis on teamwork and integration of efforts of all individuals, departments and specialists. He gave importance to reconciliation of individual as well as departmental differences and creating a work environment which enables all its members to grow and develop to their maximum capacity. 6
- (a) Identify the concept of management discussed here.
 - (b) State any three features of the concept given in (a).
 - (c) Identify and explain the characteristics of management which is reflected here.

End of the Question Paper



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- What is meant by 'mental revolution' according to Taylor? 1
- There has been an increase in the corporate form of business and increasing emphasis on managed business concern. What does it imply about the nature of management? 1
- Manan was working as a First Line Manager. At which level of Management was he working? State any two functions performed at that level. 3

OR

Is Management an exact science? Justify your answer with appropriate explanation.

- Discuss four points that highlight the significance of Principles of Management. 4

OR

Explain briefly the following Principles of Management suggested by Fayol:

- Authority and Responsibility
- Scalar Chain
- Stability of Personnel
- Esprit De Corps

- The principles of Taylor and Fayol are mutually complementary. One believed that management should share the gains with the workers while the other suggested that employees' compensation should depend on the earning capacity of the company and should give them a reasonable standard of living. 5
One believed that management should not close its ears to constructive suggestions made by the employees while the other suggested that a good company should have an employee suggestion system whereby suggestions which result in substantial time or cost reduction should be rewarded.
Identify and explain two principles each of Taylor and Fayol referred to in the above paragraphs.

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1. Define 'Scientific Management'. 1
2. "Successful organizations do not achieve their goals by chance but by following a deliberate process". Identify the process highlighted here. 1
3. Manan was working as a First Line Manager. At which level of Management was he working? State any two functions performed at that level. 3

OR

Is Management an exact science? Justify your answer with appropriate explanation.

4. Differentiate between Taylor's ideas and Fayol's ideas on the basis of four points. 4

OR

Explain the four Principles of Scientific Management suggested by Taylor.

5. The principles of Taylor and Fayol are mutually complementary. One believed that management should share the gains with the workers while the other suggested that employees' compensation should depend on the earning capacity of the company and should give them a reasonable standard of living. 5
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